



SAM OSTERGAARD

DIRECTOR OF COMMODITY STRATEGY,
THE CHEFS' WAREHOUSE

Sam Ostergaard is the Director of Commodity Strategy at The Chefs' Warehouse, where he leads company-wide sourcing initiatives, supplier negotiations, and strategic partnerships. He previously served as Category Director of Pastry, overseeing the national assortment, driving growth, and introducing innovative products and vendor partnerships.

Before joining The Chefs' Warehouse, Sam held category management and purchasing roles at US Foods, where he managed vendor relationships, led key negotiations, and supported major integration efforts. He began his career in the culinary world with Hillstone Restaurant Group, holding leadership roles in high-performing restaurants in Chicago and Los Angeles.

Sam holds a Bachelor of Science from Cornell University's School of Hotel Administration and an Associate Degree in Baking and Pastry Arts from The Culinary Institute of America. He lives in Chicago with his wife and their two young daughters.